

Proposed Recycling Market Development Project Scoring Sheet

Business: _____

Date: _____

- | | | |
|----|--|-------|
| 1) | Sustainability of the business which increases the likelihood of continuing its market development efforts and achieving the proposed diversion | 0 |
| | a) Last three years profitable w/stable market share - 40 points
b) Two out of three years profitable w/established market share - 20 points
c) Startup operation without proven market share -10 points | _____ |
| 2) | Project directly increases market demand for the recycled post-consumer material or is a qualifying source reduction/reuse project -15 points | 0 |
| | | _____ |
| 3) | Project uses a priority material as defined in the current Market Development Plan - 15 points | 0 |
| | | _____ |
| 4) | Project uses new technology or a new application of existing technology involving the recyclable material(s) - 10 points | 0 |
| | | _____ |
| 5) | Additional points for outside funding in excess of the 50% match requirement. | 0 |
| | a) Matching share exceeds 60% - 5 points
b) Matching share exceeds 70% - 10 points | _____ |
| 6) | Project diversion on loan dollar per ton basis in excess of the portfolio average for like materials (see below). | 0 |
| | a) Project \$/ton is at least 75-85% of portfolio average - 5 points
b) Project \$/ton is 74% or lower of portfolio average - 10 points | _____ |

Portfolio Averages (\$/tpy): Compost-Green Waste/____ ; Inerts-C&D/____ ; Plastic Mfg./____ ; Plastic Processor/____ ; Paper/____
 ; Textile/____ ; Glass/____ ; Tires/____

Total Points Scored _____ **0**